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(Dr. Raven Ledner)

HOW TO CREATE A SUCCESSFUL PRODUCT THAT CUSTOMERS WILL WANT: TECHNIQUES FOR PRODUCT MANAGERS TO BOOST PRODUCT SALES AND INCREASE CUSTOMER SATISFACTION (PAPERBACK)



Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. The success of a product manager is judged by the success of their product. This of course leads to the question, what does it take to have a successful product? One of the most important things is how a product manager chooses to look at their market: do they take the short term view or the long term view? What s Inside: PRODUCT MANAGERS KNOW THAT EVERYBODY MUST BE GREEN WHAT A PASTRY STORE CAN TEACH PRODUCT MANAGERS PERFORMANCE BASED PRICING - IS IT RIGHT FOR PRODUCT MANAGERS IN TOUGH TIMES? NEW COKE: A PRODUCT MANAGER CAMPFIRE STORY One of the biggest decisions that modern product managers have to make these days is if they want their product to go green. Becoming environmentally aware and perhaps modifying how your product is made or sold can be an expensive undertaking. However, if your customers are the type that are looking for products that won t harm the environment, then perhaps this is a step that you are going to have to investigate taking. No product manager has all of the answers. What this means for us is that we need to keep our eyes open and go looking for success stories that we can find. These successful products have a lesson to teach us if only we d be willing to listen to them. No matter if we re looking at successful pastry shop or an online company in China, there are lessons for all of us here. One of the most difficult tasks associated with being a product manager is coming up with the right price for your product. There are a number of different ways to go about doing...

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