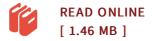




## The Power of Body Language: An Ex-FBI Agent's System for Speed-Reading People

By Joe Navarro

Simon Schuster Audio/Nightingale-Conant, 2012. CD-Audio. Condition: New. Abridged edition. Language: English . Brand New. Former FBI agent and behavioral assessment expert Joe Navarro teaches listeners how to observe and decipher the nonverbal communications of others in The Power of Body Language. Know the truth before you ever hear a word! Approximately 80 percent of communication is expressed nonverbally. When you know how to unlock the secrets of people s nonverbal cues, you ll always have the upper hand in any situation. In The Power of Body Language, former FBI counterintelligence officer and recognized global expert on nonverbal behavior Joe Navarro teaches you how to speedread people: decode sentiments and behaviors, avoid hidden pitfalls, and look for revealing behaviors. You will discover: -How the subconscious limbic system drives all body language -Why the face is the least likely place to gauge a person s true feelings - What thumbs, feet, and a simple handshake reveal about moods and motives - The most powerful behaviors that reveal our confidence and true sentiments - Simple nonverbals that instantly establish trust and communicate authority - Why things taught about nonverbals in the 70s and 80s are incorrect - And more! Armed with...



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